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AMISSION

Washington, D.C. 20549

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8-48997

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| | | FINANCIAL |
|---|---|-------------------------------|
| | FOR OFFICIAL USE ONLY | THOMSON |
| ☐ Accountant not resident in U | inited States or any of its possessions. | MAR 29 2004 |
| ☐ Public Accountant | | PROCESSED |
| 🛛 Certified Public Accountant | | |
| CHECK ONE: | | |
| 15821 Ventura Blud. | (City) | (State) (Zip Code) |
| | | |
| Kose, Snyder & Jarob | (Name = if individual state last first middle | name) |
| INDEPENDENT PUBLIC ACCOUNTANT | • | |
| B. AC | CCOUNTANT IDENTIFICATION | N |
| | | (Area Code - Telephone Number |
| NAME AND TELEPHONE NUMBER OF WILLIAM K. Doyle | PERSON TO CONTACT IN REGARD | TO THIS REPORT (213) 627-3300 |
| Los Angeles (City) | (State) | (Zip Code) |
| | (No. and Street) | 90071 |
| ADDRESS OF PRINCIPAL PLACE OF BI | L. Suite 1275 | FIRM I.D. NO. |
| · | | FIRM I D NO |
| NAME OF BROKER-DEALER: Ker in | Capital Group, LLC | OFFICIAL USE ONLY |
| A. RI | EGISTRANT IDENTIFICATION | V |
| | MM/DD/YY | MM/DD/YY |
| REPORT FOR THE PERIOD BEGINNING | $\frac{1}{3}$ $\frac{6}{1}$ $\frac{1}{0}$ $\frac{1}{0}$ AND | ENDING 12/31/03 |

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

| my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Kechn Capital Group, LLC , 2003 , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: Signature Managing Pactner Title Notary Public This report ** contains (check all applicable lowes) (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Changes in Financial Condition. (d) Statement of Changes in Financial Condition. (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (h) Computation of Net Capital. (h) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Under Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (k) A Reconciliation, including appropriate explanation of the Computation of Net Capital 15c3-3 and the Computation for Determination of the Reserve Requirements Under Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. (d) In Oath or Affirmation. | 1, William K. Doyle | , swear (or affirm) that, to the best of |
|--|-------------------------------------|--|
| Title This report ** contains (check all applicable bases) (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Changes in Financial Condition. (c) Statement of Changes in Financial Condition. (d) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation for Determination of Reserve Requirements Under Rule 15c3-3. (h) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3. (k) A Reconciliation, including appropriate explanation of the Computation for Net Capital Under Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. | | |
| of December 31 , 2003 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: Signature Notary Public Signature Notary Public Signature Notary Public Signature Notary Public Somm. # 1283949 Notary Public Sample Comm. # 1283949 (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Changes in Financial Condition. (d) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (k) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. | | |
| neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: Country OF LOS ANSELES Signature | 1. | |
| CLASSIFIED SOLUTION: COUNTY OF LOS INVESTED WESCHREED AND SWIPPEN TO BEFORE NE THIS 2 TO PAY OF LESSUAGE 2 2004 BY NOTARY PUBLIC SEAL MUTHIAH NACHIAPPAN Notary Public This report ** contains (check all applicable bases) My comm. \$1283949 My comm. \$12 | | |
| STATE OF CALIFORNIA COUNTY OF LOS ANGELES SIgnature NOTARY UBLIC NOTARY UBLIC SEAL MUTHIAH NACHIAPPAN Computer ** contains (check all applicable bases) Notary Public This report ** contains (check all applicable bases) (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Changes in Financial Condition. (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. | • • • • • • • • • | |
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| Notary Public This report ** contains (check all applicable boxes) With Indian (Comm. # 1283949 | SHARCRIRED AND SWIORN TO BEFORE ME | Signature |
| Notary Public Notary Parker Notary Public Notary | | M. a D. a. a. |
| Notary Public Notary Parker Notary Public Notary Public Notary Public Notary Parker Notary | BY TOTAL R. DOVICE | |
| Notary Public Notary | NOTARY RUBLIC SEAL | MUTHIAH NACHIAPPAN |
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| | | dited and unaudited Statements of Financial Condition with respect to methods of |
| IT I III An Uzin or Affirmation | _1 | |
| (i) A copy of the SIPC Supplemental Report. | | I Danort |
| (iii) A copy of the SIPC Supplemental Report. (iii) A copy of the SIPC Supplemental Report. (iii) A copy of the SIPC Supplemental Report. | | |

^{**} For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

KERLIN CAPITAL GROUP, LLC
(A CALIFORNIA LIMITED LIABILITY COMPANY)
FINANCIAL STATEMENTS
DECEMBER 31, 2003

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY)

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INDEPENDENT AUDITORS' REPORT

To the Members Kerlin Capital Group, LLC

We have audited the accompanying statement of financial condition of Kerlin Capital Group, LLC (a California limited liability company) as of December 31, 2003, and the related statements of operations, comprehensive income, changes in members' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kerlin Capital Group, LLC as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedule is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Rose, Snyder & Jacobs

Rose, Snyder a Jarob

A Corporation of Certified Public Accountants

Encino, California

January 21, 2004

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003

ASSETS

| CURRENT ASSETS Cash Investments at market value, note 2 Employee advances | \$ 129,69 15,44 17,00 | 2 |
|---|------------------------------------|-------------|
| TOTAL CURRENT ASSETS | 162,13 | <u>7</u> |
| PROPERTY AND EQUIPMENT, at cost Computer equipment Office furniture and equipment Leasehold improvements Less accumulated depreciation | 61,90 139,65 33,96 235,51 | 1 1 8 |
| and amortization | 215,25 | _ |
| NET PROPERTY AND EQUIPMENT | 20,26 | 2 |
| OTHER ASSETS Deposits | 12,84 | 1 |
| TOTAL ASSETS | \$ 195,24 | 0 |
| | | |
| LIABILITIES AND MEMBERS' EQUITY | | |
| CURRENT LIABILITIES | | |
| Accounts payable and accrued expenses | \$ 6,43 | 0 |
| COMMITMENTS AND CONTINGENCIES, note 3 | | |
| MEMBERS' EQUITY | 188,81 | <u>0</u> |
| TOTAL LIABILITIES AND MEMBERS' EQUITY | \$ 195,24 | 0 |

See independent auditors' report and notes to financial statements.

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2003

| REVENUE, note 4 Advisory fees Retainer fees Realized gain on sale of investments Other | \$ 3,966,427 300,000 45,272 1,935 |
|--|--|
| TOTAL REVENUE | 4,313,634 |
| EXPENSES | |
| Employee compensation and benefits | 877,807 |
| Travel and entertainment | 41,626 |
| Communications | 19,075 |
| Occupancy | 76,086 |
| Interest and bank charges | 574 |
| Taxes | 8,744 |
| Depreciation and amortization | 19,783 |
| Other operating expenses | 115,783 |
| TOTAL OPERATING EXPENSES | 1,159,478 |
| NET INCOME | \$ 3,154,156 |

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2003

| NET INCOME | \$ 3,154,156 | 5 |
|---|--------------|------------|
| OTHER COMPREHENSIVE INCOME (LOSS) | | |
| Unrealized loss on investments | (3,544 | 1) |
| Reclasification adjustment for realized gain included in net income | (45,272 | 2) |
| TOTAL OTHER COMPREHENSIVE INCOME (LOSS) | (48,816 | <u>5</u>) |
| COMPREHENSIVE INCOME | \$_3,105,340 |) |

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2003

| | alized gains nvestments_ | Members' equity | | Total |
|------------------------------|-----------------------------|--------------------|---------|-------------|
| Balance at January 1, 2003 | \$ 58,551 | \$ 170,419 | \$ | 228,970 |
| Net income | - | 3,154,156 | | 3,154,156 |
| Other comprehensive income | (48,816) | - | | (48,816) |
| Contributions from members | - | 154,500 | | 154,500 |
| Distributions to members | <u>-</u> | (3,300,000) | <u></u> | (3,300,000) |
| Balance at December 31, 2003 | \$ 9,735 | \$ 179,075 | \$ | 188,810 |

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003

| CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income | \$ | 3,154,156 |
|--|-----|-------------|
| to net cash provided by operating activities: | | |
| Depreciation and amortization | | 19,783 |
| Gain on sale of investments | | (45,272) |
| Changes in assets - (increase): | | |
| Accounts receivable | | 35,595 |
| Employee advances | | (12,000) |
| Deposits Characteristic lichtilisies in anacces | | (2,690) |
| Changes in liabilities - increase: | | (0.456) |
| Accounts payable and accrued expenses | | (2,456) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | | 3,147,116 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchases of property and equipment | | (3,004) |
| Proceeds from sale of investments | | 64,142 |
| | | |
| NET CASH PROVIDED BY INVESTING ACTIVITIES | _ | 61,138 |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Contributions from members | | 154,500 |
| Distributions to members | | (3,300,000) |
| Distributions to members | | (0,000,000) |
| NET CASH USED IN FINANCING ACTIVITIES | | (3,145,500) |
| NET INCREASE IN CASH | | 62,754 |
| CASH, BEGINNING OF YEAR | | 66,941 |
| CASH, END OF YEAR | \$_ | 129,695 |
| Supplementary disclosure: | | |
| | | |
| Income taxes paid in cash | \$ | 800 |

See independent auditors' report and notes to financial statements.

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Kerlin Capital Group, LLC (the "Company") is a "mergers and acquisitions type" NASD broker/dealer that provides investment banking services to corporate clients within the United States. The Company has no subsidiaries. The Company does no underwriting, carries no customer accounts and has no inventory of marketable securities.

The Company has only one class of members with all rights and privileges of voting, contribution and distribution. Members have limited liability, to the extent of their agreed capital contributions.

Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are computed over the estimated lives of the assets, three to five years, using accelerated methods.

Investments

The Company accounts for its investments in accordance with Statements of Financial Accounting Standards (SFAS) No. 115 "Accounting for Certain Investments in Debt and Equity Securities". The Company's investments include marketable equity securities, which are classified as available for sale as defined by SFAS No. 115. Pursuant to SFAS No. 115, such investments are stated at market value and unrealized gains are reflected in the members' equity. Market value of marketable securities is based on bid prices published in financial newspapers. The specific identification cost method is used to calculate realized gains and losses.

Income Taxes

The Company is organized as a limited liability company. The Company is not liable for federal income tax, but is annually liable for a minimum state franchise tax of \$800 plus an annual fee based upon gross revenue. The members are personally liable for income taxes on their respective shares of the Company's income.

Revenue Recognition

In general, revenue is recognized when the service is performed. Some advisory fees are contingent upon the success of a contemplated transaction. Such fees are recognized when the contingency is met. For the year ended December 31, 2003, revenue is presented net of direct consulting cost of \$277,350.

Cash Flows

For the purposes of the statement of cash flows, the Company considers cash equivalents to include cash and short term money market mutual funds.

Estimates

Generally accepted accounting principles require that the financial statements include estimates by management in the valuation of certain assets and liabilities. Management estimates the useful lives of property and equipment and the allowance for doubtful accounts. Management uses its historical records and knowledge of its business in making these estimates. Actual results could differ from those estimates applied in the preparation of the financial statements.

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value of Financial Instruments

The Company's financial instruments, including accounts receivable, employee advances, accounts payable and accrued expenses are carried at cost, which approximates their fair value, due to the relatively short maturity of these instruments.

2. INVESTMENTS

At December 31, 2003, investments are comprised of the following:

| | | | | U | nrealized |
|--|-------------|------|-----------|----|-----------|
| | Cost | _Mar | ket Value | | Gain |
| Common stock in Curative Health Services, Inc. | \$ 5,707 | \$ | 15,442 | \$ | 9,735 |

During the year ended December 31, 2003, the Company sold 3,700 shares of common stock in Curative Health Services, Inc. with a cost of \$18,870 for \$64,142, generating a gain on sale of investments of \$45,272.

3. COMMITMENTS AND CONTINGENCIES

Operating Leases

The following is a schedule, by years, of future minimum rental payments required under operating leases for office space and a car that have an initial and remaining noncancelable lease terms in excess of one year. The office space has an option to renew for an additional one-year period after its expiration in August 2004, and the Company is in the process of negotiating a new lease.

| 2004 | \$ 52,830 |
|------|--------------|
| 2005 | \$ 13,661 |
| 2006 | \$ 12,523 |

Total rent expense for the year ended December 31, 2003, with respect to these leases was \$77,774. The Company is also responsible for certain operating expenses for the office space.

4. NET CAPITAL

Pursuant to Rule 15c3-1 of the Securities and Exchange Commission, the Company was required to maintain a net capital of not less than \$5,000 at December 31, 2003. The net capital of the Company at December 31, 2003 amounted to \$121,757.

5. MAJOR CLIENTS

During the year ended December 31, 2003, the Company generated approximately 96% of its revenue from two clients.



KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) SCHEDULE OF COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2003

| NET CAPITAL | |
|--|------------------|
| Total stockholders' equity | \$ 188,810 |
| Deduct stockholders' equity not allowable for net | |
| capital | - |
| Total stockholders' equity qualified for net capital | 188,810 |
| Add: | |
| Subordinated borrowings allowable in computation of | |
| net capital | - |
| Other (deductions) or allowable credits-deferred | |
| income tax payable | - |
| Total capital and allowable subordinated borrowings | 188,810 |
| Deductions and/or charges: | |
| Nonallowable assets: | |
| Securities not readily marketable | - |
| Exchange memberships | - |
| Furniture, equipment, and leasehold | 20,262 |
| improvements, net Other assets | 20,262 45,283 |
| Other assets | 65,545 |
| Additional charges for customers' and | 05,545 |
| noncustomers' security accounts | _ |
| Additional charges for customers' and | |
| noncustomers' commodity accounts | - |
| Aged fails-to-deliver | - |
| Aged short security differences | - |
| Secured demand note deficiency | - |
| Commodity futures contracts and spot | |
| commodities/proprietary capital charges | - |
| Other deductions and/or charges | |
| Net capital before haircuts on securities positions | |
| (tentative net capital) | 123,265 |
| Haircuts on securities | , |
| Contractual securities commitments | - |
| Securities collateralizing secured demand notes | ~ |
| Trading and investment securities | - |
| Bankers' acceptances, certificates of deposit, and | |
| commercial paper | - |
| U.S. and Canadian government obligations | - |
| State and municipal government obligations | - |
| Corporate obligations | - |
| Stocks and warrants | - |
| Options Other accomities | /1 EOO |
| Other securities Undue concentrations | (1,508) |
| office concentrations | <u>-</u> |
| Net Capital | \$ 121,757 |

See independent auditors' report and notes to financial statements.

KERLIN CAPITAL GROUP, LLC (A CALIFORNIA LIMITED LIABILITY COMPANY) SCHEDULE OF COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION (CONTINUED) DECEMBER 31, 2003

| Aggregate indebtedness | \$ - |
|--|------------|
| Items included in statement of financial | |
| condition: | |
| Short-term bank loans (secured by customer's | |
| securities) | - |
| Drafts payable | - |
| Payable to brokers and dealers | - |
| Payable to clearing broker | - |
| Payable to customers | - |
| Other accounts payable and accrued expenses | 6,430 |
| Items not included in statement of | |
| financial condition: | |
| Market value of securities borrowed for which no | |
| equivalent value is paid or credited | - |
| Other unrecorded amounts | |
| | |
| Total aggregate indebtedness | \$ 6,430 |
| | |
| Computation of basic net capital requirement | |
| Minimum net capital required: | |
| Company | 5,000 |
| Broker-dealer subsidiary | |
| Trade 1 | ¢ 5000 |
| Total | \$ 5,000 |
| | |
| Excess net capital at 1,500 percent | \$ 116,757 |
| Dicess net capital at 1,000 percent | 2 220,.01 |
| Excess net capital at 1,000 percent | \$ 121,114 |
| <u>.</u> , <u>.</u> | |
| Ratio: Aggregate indebtedness to net capital | 0.05 to 1 |
| | |

Reconciliation with Company's computation:

A reconciliation is not included as there was no material difference from the Company's computation.